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GAIN Report #IT2022

Italy

Exporter Guide

Annual

2002

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Report Highlights:

This report offers U.S. companies interested in exporting food and agricultural products to Italy a guide to the country's economic situation and market structure, as well as exporter tips and trade prospects.

Includes PSD changes: No
Includes Trade Matrix: No
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Section I. Market Overview

Macro Economic Situation & Key Demographic Trends

Italy's economy stagnated in the first half of 2002 as the soft global economic situation dampened Italian exports and heightened consumer uncertainty. The conversion to the Euro created another economic challenge, pushing up inflation to 2.4 percent/annum. Overall, the Italian economy is in anemic condition with 2002 GDP growth forecast at a paltry 0.6 percent, down from 1.8 percent growth in 2001. Recovery from the current economic malaise is not expected before the end of 2002 or the first half of 2003. Unemployment is currently running at 9 percent.

Despite the recent strains on the economy, Italy remains one of the most affluent nations in Europe, with a GDP of \$1.1 trillion and per capita income of \$18,600. Population growth is nearly stagnant with increased immigration offsetting a negative birth rate among Italians.

The Italian peninsula varies climatically, geographically, culturally, and economically between north and south. For example, per capita income in the north approaches \$23,000, whereas the \$12,000 per capita income in the south (below Naples) is almost one-half of that of the north. Also contrary to trends across Europe, the majority of Italians continue to live in small cities and towns. The combined population of Italy's three largest cities-- Rome, Milan, and Naples-- accounts for 10 million or 5.8 percent of the Italian population. Markets are therefore diffuse and relatively small scale, but often lucrative.

Northern Italy: Population: 25.8 million

Per Capita Income: \$ 22,900

Major Cities: Turin, Aosta, Genoa, Milan, Trieste, Trento, Venice, Bologna

Central Italy: Population: 11.1 million

Per Capita Income: \$20,000

Major Cities: Rome, Florence, Perugia, Ancona

Southern Italy: Population: 20.8 million

Per Capita Income: \$ 12,400

Major Cities: Naples, Aquila, Campobasso, Bari, Cantanzaro, Palermo, Cagliari, Potenza

Advantages and Challenges for U.S. Exporters in Italy

Advantages	Challenges
<ul style="list-style-type: none"> gItalians are becoming more aware of foreign cuisines and open to new and novel foods. gItaly's booming tourist industry further stimulates demand for HRI products. gPer capita income in the north rivals that of any European country. gItaly is a member of the Euro zone which eases market entry and participation. gStrong interest towards new and innovative products, especially in the health, specialty and ethnic food categories. gAmerican products remain quite popular with Italians. 	<ul style="list-style-type: none"> gItalian consumers are demanding of quality. gCompetition in the Italian food market is fierce and many consumers have a preference for traditional Italian products. gU.S. exporters have to conform to often difficult Italian/European standards and regulations. gRecent food scares have made some Italian consumers wary of the unfamiliar

Section II.

Trade Regulations, Customs and Standards for Agriculture

Italy is a member of the European Union (EU), and therefore the agricultural sector is governed by the Common Agricultural Policy (CAP). Italy employs the same tariffs and levies as the rest of the EU. Where food standards and regulations have been harmonized within the EU, these same requirements are applicable in Italy. EU law covers most matters relating to labeling, packaging, food additives, pesticides and other contaminants, as well as plant and animal health restrictions. A comprehensive guide to EU food laws and regulations is available at <http://www.useu.be/AGRI/expguide.html>.

General Import Procedures

Food products must conform to the regulations required by Italian and/or EU laws. Products are examined when they enter Italy by inspecting import documents. Health authorities may perform tests and relative analysis of samples. Goods are only released after payment of the import duty and other taxes that may be due. Once import operations are completed, the product may enter commerce within 48 hours from the time of arrival at port if no specific problems rise from the import document inspection or sample testing.

Import duties are determined by the tariff classification of goods and by the customs value. With the implementation of a common EC customs code, the 15 member states of the EU apply the same tariff

on good imported from outside the EU. Once an imported good is cleared in one member state, it may move freely throughout the EU.

It is important to work with experienced importers, i.e. to have an agent to work with Italian regulatory authorities to ensure the acceptability of specific products. It is also advisable for the agent to contact health authorities at the port of entry as interpretation of health directives may vary from port to port.

Temporary Entry of Goods to Promote Sales

Imported samples of commercial value may be granted a temporary entry with exemption from custom charges. However, a bond or cash deposit may be required as security that the goods will be removed from the country. This security is the duty and tax normally levied plus 10 percent. Samples may remain in the country for up to 1 year. They are not permitted to be sold, put to their normal use (except for demonstration purposes), or utilized in any manner for remuneration. Goods imported as samples may be imported only in quantities constituting a sample according to normal commercial usage.

Carnets

As a result of various customs agreements, simplified procedures are available to U.S. business and professional people for the temporary importation of commercial samples. A carnet is a customs document that facilitates clearance for temporary imports of samples. With a carnet, goods may be imported without the payment of duty, tax, or additional security. The carnet also usually saves time since formalities are all arranged before leaving the United States.

Section III.

Market Sector Structure and Trends

The Italian Retail Food Sector

Northern Italy is more advanced in its evolution from traditional "mom and pop" stores to hypermarkets, supermarkets and self-service grocery store chains. Only very recently was the first, national chain of hypermarkets established in Italy. According to the latest data available, there are 193, 69, and 42 hypermarkets in the northern, central, and southern regions, respectively.

Ongoing socio-economic and demographic changes are having an impact on the Italian retail food market. Italian consumers have more disposable income than ever before, are well traveled, and thus more open to foreign cuisine. In addition, the number of singles is on the rise both among the young and the older generations, forcing retailers to cater to their desire for single portion, ready-made food products.

Marketing of Agricultural Products in Italy

Italians have access to a broad range of fresh foods due to their own wealth of horticultural production. This contributes to their fairly traditional food habits. While the per capita volume figures paint a picture of a fish and vegetable hungry Mediterranean nation, the per capita value figures also point to a group of health conscious, modern consumers willing to pay a premium for quality food products. While the recent economic down turn has put a damper on luxury food sales and expensive restaurant visits, Italy is second to Portugal in per capita spending on food within the EU.

American-style fast food chains, buffets, and salad bars are gaining popularity in the Italian market. This move towards more convenient dining has led Italian importers to seek out U.S. food products adapted to self-service eateries. Many bars, restaurants and food service companies also are seeking foods that microwave easily. While home use of microwaves is still low, microwave sales are increasing. Families with two working parents rely more and more on microwaves to reheat food and prepare frozen foods. Microwaves are present in most small food shops to reheat baked goods such as pizza or roasted chicken.

Italians are consuming increasing quantities of breakfast cereals, organic foods and snack foods. The Italian youth market is especially interested in lifestyle foods such as American beer and salted snacks. American type packaging is perceived as being trendy and consumer friendly.

U.S. does well in the Italian market, including in the increasing popular Sushi bars. U.S. exports of bulk and packaged dried fruits and nuts have consistently sold well in Italy.

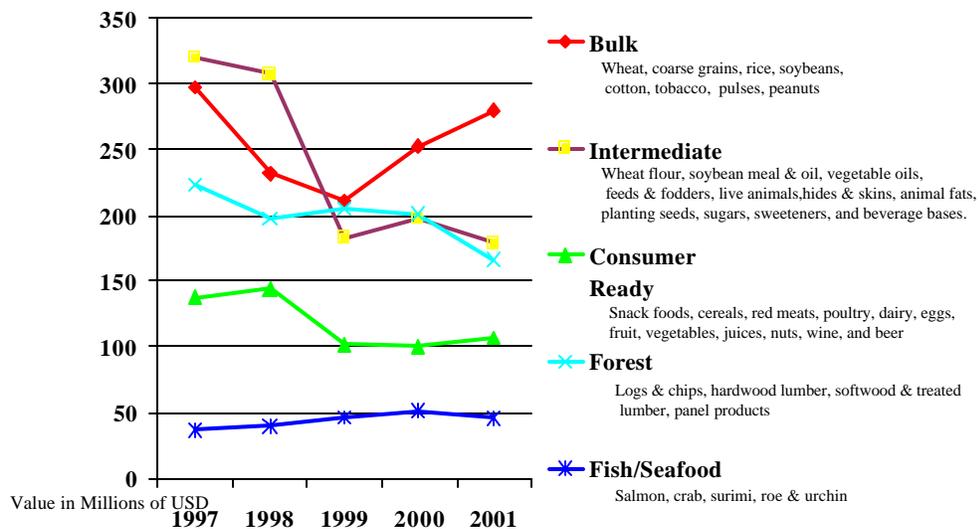
Section IV.

Agricultural Exports and Imports

Leading U.S. Agricultural Exports to Italy in 2001:

Wheat	\$134 million
Soybeans	\$95 million
Hardwood Lumber	\$83 million
Hides and Skins	\$78 million
Tree nuts	\$48 million
Fish and Seafood	\$46 million
Logs and Chips	\$39 million
Planting Seeds	\$34 million
Cotton	\$22 million

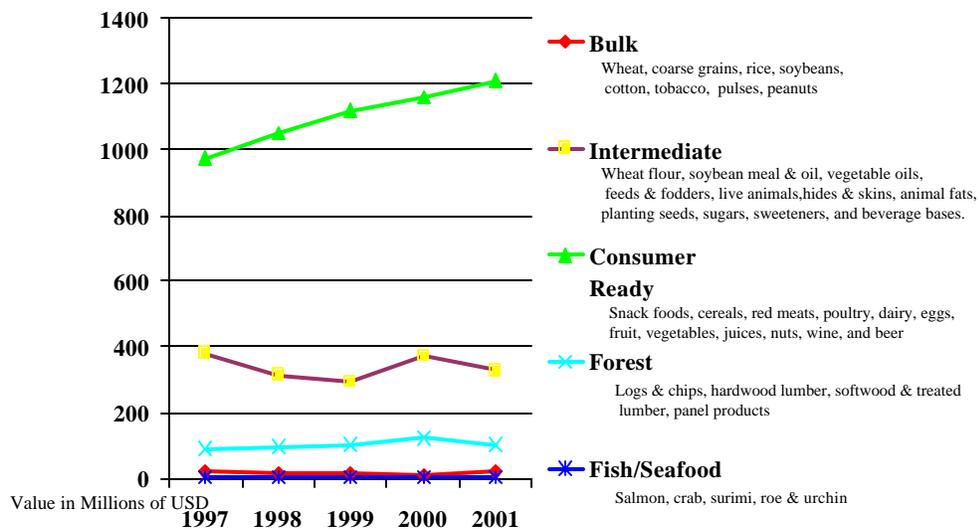
U.S. Exports of Agricultural, Fish and Forestry Products to Italy
CY 1997-2001



Source: U.S. Bureau of the Census Trade Data

(including olive oil)
Cheese \$145 million

U.S. Imports of Agricultural, Fish and Forestry Products From Italy
CY 1997-2001



Source: U.S. Bureau of the Census Trade Data

Leading Italian
Agricultural Exports
to the United States
in 2001:

Wine \$ 592 million
Vegetable oils \$ 330 million
Wood products \$ 80 million

Appendix A:

Listing of Major Italian Food and Agricultural Trade Shows

DISCLAIMER

The promotional activities listed are provided for informational purposes only. No endorsement should be

implied unless specifically stated. Terms and conditions of participation are the responsibility of the activity organizer.

WINE AND SPIRITS

Name of Event: VINITALY
Location: Verona, Italy
Date: April 10-14, 2003
April 8-12, 2004
Type of Show: International Wine and Spirits Show
Frequency: Annual
Organizer: Veronafiere
Website: www.vinitaly.it
Tel: (011) (39) 045 829 8178
Fax: (011) (39) 045 829 8174

FOREST PRODUCTS

Name of Event: ABITARE IL TEMPO
Location: Verona, Italy
Date: September 19-23, 2002
Type of show: Furniture and Interior Decorating Products
Frequency: Annual
Organizer: Verona Fiere
Contact: Flavio Piva, Assistant to the General Director - Planning and Development
E-mail: piva@veronafiere.it
Website: www.veronafiere.it
Tel: (011) (39) 045 829 8178
Fax: (011) (39)045 829 8174

Name of Event: Quadrum SACA
Location: Bologna, Italy
Date: February 20-23, 2003
Type of show: Moldings, Frames, Picture Frames, Accessories
and Technology
Frequency: Annual
Organizer: Bologna Fiere
Piazza Costituzione 6
40128 Bologna
Tel. (011) (39) 051 282111
Fax: (011) (39) 051 282332
Website: www.smart.it

Name of Event: SAIEDUE
Location: Bologna, Italy
Date: March 19-23, 2003
Type of show: Interior architecture, building renewal, technologies and finishing
Frequency: Annual
Organizer: Bologna Fiere
Piazza Costituzione 6
40128 Bologna
Tel. (011) (39) 051 282111
Fax: (011) (39) 051 282332
Website: www.smart/saidue.it

Name of Event: SALONE DEL MOBILE
Location: Milan, Italy
Date: April 2-6, 2003
Type of show: Furniture, kitchens, and office furnishings
Frequency: Annual
Organizer: Cosmit
Corso Magenta 96
20123 Milan
Italy
Tel. (011) (39) 02 725941
Fax: (011) (39) 02 89011563
Website: www.cosmit.it

Name of Event: LEGNO & EDILIZIA
Location: Verona, Italy
Date: June 19-23, 2003
Type of show: Wood & Construction
Frequency: Annual
Organizer: Verona Fiere
Contact: Flavio Piva, Assistant to the General Director - Planning and Development
E-mail: piva@veronafiere.it
Website: www.pmtexpo.it/legno
Tel: (011) (39) 045 829 8178
Fax: (011) (39) 045 829 8174

Name of Event: SALONE DELLA SEDIA
Location: Udine, Italy
Date: September 13-16, 2003
Type of show: International Chair Fair
Frequency: Annual
Website: www.promosedia.it

Name of Event: SAIE
Location: Bologna, Italy
Date: Oct 15-19, 2003
Type of show: International Building Material show
Frequency: Annual
Organizer: Bologna Fiere
Piazza Costituzione 6
40128 Bologna
Tel: (011) (39) 051 282111
Fax: (011) (39) 051 282332
Website: www.bolognafiere.it/SAIE

Name of Event: SASMIL
Location: Milan, Italy
Date: May 19-23, 2004
Type of show: Wood and other construction material
Frequency: Biannual
Organizer: Cosmit
Corso Magenta 96
20123 Milan
Italy
Tel: (011) (39) 02 725941
Fax: (011) (39) 02 89011563

Website: www.cosmit.it

Name of Event: XYLEXPO
Location: Milan, Italy
Date: May 19-23, 2004
Type of show: World exhibition for wood working technologies
Frequency: Biannual
Website: www.xylexpo.it

SPECIALTY FOOD

Name of Event: SALONE DEL GUSTO
Location: Turin, Italy
Date: 24-28 October 2002
Type of Show: Food & beverage
Frequency: Biannual
Organizer: Slow Food Italia
Tel: (011) (39) 0172 436711
Fax: (011) (39) 0172 411299
Website: www.slowfood.com

Name of Event: EXPO FOOD
Location: Milan, Italy
Date: November 8-11, 2002
Type of show: Food & beverage
Frequency: Annual
Organizer: Expo CTS
Via Londonio 2
20154 Milan
Tel. (011) (39) 02 349841
Fax: (011) (39) 02 33600493

Name of Event: MEDITERRANEAN SEAFOOD SHOW (MIA)
Location: Rimini, Italy
Date: February 25-26, 2003
Type of show: Food and drink
Frequency: Annual
Organizer: Ente Fiera di Rimini
Via della Fiera, 52-C.P. 300
47037 Rimini
Tel. (011) (39) 541 711711
Fax: (011) (39) 541 786686
Website: www.fierarimini.it

Name of Event: QUALITY SHOW - FIERA AGRICOLA
Location: Verona, Italy
Date: March 6-10, 2003
Type of Show: Gourmet Foods
Frequency: Annual
Organizer: Verona Fiere
Contact: Flavio Piva, Assistant to the General Director - Planning
and Development
E-mail: piva@veronafiere.it
Website: www.veronafiere.it
Tel: (011) (39) 045 829 8178
Fax: (011) (39) 045 829 8174

HIDES, SKINS AND FUR

Name of event: LINEAPELLE
Location: Bologna, Italy
Dates: November 5-7, 2002
Type of show: Hides and Skins
Frequency: Annual
Organizer: AREAPELLE
Tel: (011) (39) 02 8807711
Fax: (011) (39) 02 860032
E-mail: lineapelle@unic.it
Website: www.lineapelle-fair.it
Name of event: MIPEL
Location: Milan, Italy
Date: March 20-23, 2003
Type of show: Leather goods
Frequency: Annual
Organizer: Aimpes-Mipel
Tel: (011) (39) 02 584511
Fax: (011) (39) 02 58451320
Website: www.mipel.com

Name of event: MIFUR 2003/2004
Location: Milan, Italy
Date: March 20-24, 2003
March 19-23, 2004
Type of show: Leather goods and fur
Frequency: Annual
Organizer: Ente Fieristico MIFUR
Corso Venezia 51
20121 Milan
Tel: (011) (39) 02 76003315
Fax: (011) (39) 02 76022024
E-mail: mifur@wms.it

TEXTILES (WOOL/COTTON)

Name of Event: MODA IN/INTERTEX
Location: Milan, Italy
Date: February 10-12, 2003
Type of show: Textiles - Cotton, Wool and Silk
Frequency: Annual
Organizer: S.I.TEX
Viale Sarca 223
20126 Milan
Tel: (011) (39) 02 66103820
Fax: (011) (39) 02 66103844
E-mail: moda_in@iol.it
Website: www.fieramodain.it

Name of Event: **PITTI IMMAGINE FILATI**
Location: Florence, Italy
Dates: July 2-4, 2003
Type of show: Textile & yarn
Frequency: Twice a year
Organizer: Pitti Immagine
Via Faenza 109
50100 Firenze
Tel: (011) (39) 055 36931
Fax: (011) (39) 055 3693200

ORGANIC/HEALTH FOOD

Name of event: SANA

Location: Bologna, Italy

Date: September 12-15, 2002

September 11-14, 2003

Type of show: Leading Italian Exhibition of natural nutrition, health and environment.

Frequency: Annual

Organizer: Fiere e Comunicazione srl

Via S. Vittore 14

20123 Milan

Tel. (011) (39) 02 86451078

Fax: (011) (39) 02 86453506

ET FOOD

Name of Show: ZOOMARK

Location: Bologna, Italy

Dates: April 11-14, 2003

Type of show: International Pet food and supplies

Frequency: Biannual

Organizer: Bologna Fiere

Piazza Costituzione 6

40128 Bologna

Tel. (011) (39) 051 282111

Fax: (011) (39) 051 282332

Website: www.zoomark.it

Appendix B:

Key USDA Contacts and Italian Government Agencies

U.S. travelers to Italy seeking appointments with U.S. Foreign Agriculture Service officials at

Embassy Rome should contact the office at, telephone +39-06-4674-2396 or +39-06-4674-

2385, fax at +39-06-4788-7008, or E-mail at AgRome@fas.usda.gov

Lisa Hardy-Bass

Minister Counselor for Agricultural Affairs

American Embassy

Via Veneto 119A

00187 Roma, Italy

Tel: +39-06-4674-2362

Fax: +39-06-4788-7008

AgRome@fas.usda.gov

Ann Murphy

Agricultural Attache

American Embassy

Via Veneto 119A

00187 Roma, Italy

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Fax: +39-06-4788-7008

AgRome@fas.usda.gov

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American Embassy

Via Veneto 119A

00187 Roma, Italy

Tel: +39-06-4674-2396

Fax: +39-06-4788-7008

danabiasetti@yahoo.com

Key Italian Government Agencies

Ministero delle Politiche Agricole e Forestali

(Ministry of Agriculture)

Via XX Settembre 20

00187 Roma

Tel: +39-06-4884293

Fax: +39-06-4814628

www.politicheagricole.it

Ministero della Sanita'

(Ministry of Health)

Piazzale Marconi 25

Palazzo Italia

00144 Eur-Roma

Tel: +39-06-5996966

Fax: +39-06-59946217

<http://www.sanita.it/aliment>

Ministero delle Economia e delle Finanze

(Ministry of Treasury)

Agenzia delle Dogane

(Customs Agency)

Via M. Carucci 71

00143 Roma

Tel. +39-06-50241

www.tesoro.it

www.finanze.it

Istituto per il Commercio Estero

(Italian Trade Commission)

Via Liszt 21

00144 Roma (EUR)

Tel: +39-06-59921

Fax: +39-06-5422-0066

www.ice.it

ice@ice.it

Associazione Italiana Allevatori

(Breeders)

Dr. Bonizzi, Director

Via Tomassetti 9/11
00161 Roma
Tel: +39-06-854-511
Fax: +39-06-4424-9286
<http://www.aia.it>
info@aia.it

Associazione Italiana Industria Olearia

(Veg Oil)
Giorgio Cilenti, Director General
Piazza Campitelli 3
00186 Roma
Tel: +39-06-6994-0058
Fax: +39-06-6994-0118
<http://www.foodarea.it/associazioni/assitol>
assitol.it@iol.it

A.I.S.

(Seed Industry Assoc)
Dino Barin, President
Piazza della Costituzione 8, Galleria del Reno, Scala C
40128 Bologna
Tel: +39-051-850-3881
Fax: +39-051-355-166
www.sementi.it
aisbo@tin.it

Associazione Nazionale Allevatori Bovini della Razza Bruna

(Brown Swiss Breeders)
Giuseppe Santus, Director
Localita Ferlina 204
37012 Bussolengo (VR)
Tel & Fax: +39-030-364-280
anarb@anarb.it
<http://www.anarb.it>

Associazione Nazionale Allevatori Razza Frisone Italiana

(Holstein Frisian Breeders)
Enrico Santus, Director
Via Bergamo 292
21626 Cremona
Tel: +39-045-6706-0111

Fax: +39-045-7156-655
www.anafi.it
anafi@anafi.it

Associazione Nazionale Allevatori Suini

(Swine Breeders)
Lucca Buttazzoni
Via L. Spallanzani 4/6
00161 Roma
Tel: +39-06-4417-061
Fax: +39-06-4417-638
<http://www.anas.it>
anas@anas.it

Associazione Nazionale Bieticoltori

(Beet Growers)
Carlo Biasco, Director General
Via D'Azeglio 48
40118 Bologna
Tel: +39-051-603-3411
Fax: +39-051-602-5680
<http://www.anb.it>

Associazione Nazionale Cerealisti

(Grain Traders)
Lorenzo Fineschi, Director
Via Po 102
00198 Roma
Tel: +39-06-841-6554
Fax: +39-06-884-0877
cerealisti@confcommercio.it

ASSALZOO

(Compound Feed)
Emilio Minetti, Director
Via Lovanio 6
100198 Roma
Tel. & Fax: +39-06-854-1641
www.assalzo.it
assalzo@iol.it

ANEIOA

(National Importers/Exporters Horticultural Association)

Giuseppe Calcagni, President

Via Sabotino 46

00195 Roma

Tel: +39-06-3751-5147

Fax: +39-06-372-3569

<http://web.tin.it/aneioa>

ANIPO

((National Importers/Exporters Horticultural Association))

Fausto Ratto, Secretary General

Largo Brindisi 5

00182 Roma

Tel: +39-06-7726-401

Fax: +39-06-700-4428

anipo0@confcommercio.it

FEDERCOMLEGNO

(Wood Trade Federation)

Maurizio Colella, President

Via Toscana 10

00187 Roma

Tel: +39-06-4200-681

Fax: +39-06-4201-2236

www.federlegno.it/associazioni/fedecomlegno

federconlegno@confcommercio.it

FEDERAGROALIMENTARE

Francesco De Leo

Via Gigli d'Oro 21

00186 Roma

Tel: +39-06-689-341

Fax: +39-06-689-3409

Federagroalimentare@confcooperative.it

Deleo.f@confcooperative.it

FEDERVINI

(Wine Trade Assoc)

Federico Castellucci, Director

Via Mentana 2B

00185 Roma

Tel: +39-06-4469-421

Fax: +39-06-494-1566
www.federalimentare.it
federvini@federvini.it

ITALMOPA

(Millers Assoc)
Fabrizio Vitali, Deputy President
Via Crociferi 44
00187 Roma
Tel: +39-06-678-5409
Fax: +39-06-6783-054
www.italmopa.it
italmopa@italmopa.it

UNA

(Poultry Union)
Rita Pasquarelli, Director General
Via V. Mariano 58
00189 Roma
Tel: +39-06-3325-841
Fax: +39-06-3325-2427
www.unionenaizonaleavicoltura.it

UNAPROL

(Olive Oil Producers Assoc)
Raniero Filo della Torre, Director
Via Rocca di Papa 12
00179 Roma
Tel: +39-06-784-6901
Fax: +39-06-7834-4373
unaprol@unaprol.it

UNICEB

(Livestock Meat Traders)
Renzo Fossato, President
Viale dei Campioni 13
00144 Roma
Tel: +39-06-592-1241
Fax: +39-06-592-1478
uniceb@confcommercio.it

UNIFI

(Pasta Traders Assoc)
Giuseppe Menconi, President
Via Po 102
00198 Roma
Tel: +39-06-854-3291
Fax: +39-06-841-5132
www.unipi-pasta.it
inof.unipi@unipi-past.it

Appendix C:**Calendar of Italian Holidays**

Italian holidays must be taken into account when planning a business itinerary. July and August are poor months for conducting business in Italy since most businesses close for summer vacation. The same is true during the Christmas and New Year period. Italian commercial and local city holidays are listed below. Italian and American holidays are observed by the U.S. Embassy in Rome and Consulates in Milan, Florence and Naples. When an Italian holiday falls on a Saturday, offices and stores are closed.

Listed below are fixed public Italian holidays:

January 1	New Years Day
January 6	Epiphany
April 1	Easter Monday
April 25	Anniversary of the Liberation
May 1	Labor Day
August 15	Assumption Day - Ferragosto
November 1	All Saints' Day
December 8	Feast of the Immaculate Conception
December 25	Christmas Day
December 26	St. Stephen's Day

Section VI.**Tables and Statistics****Appendix D: Key Trade & Demographic Information****ITALY 2000/2001**

Agricultural Imports from All Countries (2000): 19,981 Million \$ USD	U.S. Market Share: 10 % Percent
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Consumer Food Imports from All Countries (2000): 10,424 Million \$ USD	U.S. Market Share: 1 % Percent
Edible Fishery Imports from All Countries (2000): 3,500 Million \$ USD	U.S. Market Share: 7 % Percent
Total Population 2001: 57.8 Million	Total Urban Population: 10 Million
Major City Centers: (13) Rome, Milan, Naples, Turin, Palermo, Genoa, Bologna, Florence, Catania, Bari, Venice, Messina and Verona	Total Rural Population: 48 Million
Gross National Product 2001: \$1.1 Trillion USD	Per Capita Income: \$18,590.00.
Unemployment Rate: 9.6 percent	Percentage of Female Population Employed: 38 %
Exchange Rate: 1 \$ USD = 1.030 Euro	

Source: FAS Global Agricultural Trade System using data from the United Nations Statistical Office

Appendix E:**Consumer Food & Edible Fishery Products Imports**

(In Million of USD \$)

Consumer Oriented Food Imports	From the World	From the U.S.
1998	11,639	146
1999	11,068	116
2000	10,424	108

Edible Fishery Products Imports	From the World	From the U.S.
1998	2,747	48
1999	2,670	47
2000	2,476	49

Source: FAS Global Agricultural Trade System using data from the United Nations Statistical Office

Appendix F: Top Suppliers of Consumer Foods - 400

Source: FAS Global Agricultural Trade System using data from the United Nations Statistical Office

Reporting Country: Italy Top 15 Ranking	1998 Import - 1000\$	1999 Import - 1000\$	2000 Import - 1000\$
Germany	2,691,398	2,628,033	2,475,430
France	2,242,419	2,044,811	1,855,312
Netherlands	1,706,962	1,652,434	1,528,601
Spain	910,961	924,169	837,340
Belgium	0	612,681	570,352
Austria	409,955	476,409	526,533
Denmark	533,431	467,765	426,026
United Kingdom	272,120	233,390	219,507
Ireland	186,302	198,742	179,679
Switzerland	168,766	166,286	145,405
Turkey	189,188	150,754	127,484
Greece	163,914	128,907	119,241
Ecuador	94,952	148,811	111,114
Brazil	96,345	106,685	110,663
United States	146,461	116,198	107,864
Other	1,825,815	1,012,002	1,053,464
World	11,638,962	11,068,032	10,424,060

Appendix G: Top Suppliers of Edible Fishery Products - 700

Source: FAS Global Agricultural Trade System using data from the United Nations Statistical Office Edible Fishery Products

Reporting Country: Italy Top 15 Ranking	1998 Import - 1000\$	1999 Import - 1000\$	2000 Import - 1000\$
Spain	413,321	393,036	402,732
Denmark	311,756	328,574	285,034
Netherlands	294,161	262,725	238,135
France	188,036	188,337	178,865
Greece	134,998	147,641	125,561
Germany	120,450	107,296	96,847
United Kingdom	114,051	106,367	94,029
Argentina	86,068	99,900	81,799
Morocco	73,547	69,466	78,166
Thailand	106,670	69,823	64,321
Ecuador	87,732	73,648	54,010
South Africa	0	0	53,863
Senegal	54,5886	89,638	49,966
United States	47,805	46,758	48,980
Sweden	48,439	59,571	48,425
Other	664,948	627,254	575,542

World	2,746,583	2,670,039	2,476,279
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